



UNION
LEASING

LETTER FROM KENT BOSKOVICH—PRESIDENT OF UNION LEASING

November 2009

NEWS AT A GLANCE

- LETTER FROM KENT BOSKOVICH
- INSURANCE INDUSTRY TOP SAFETY PICKS
- FORD'S NEW POLICE CRUISER
- SHARING THE ROAD WITH TRUCKERS
- GREEN TIP OF THE MONTH

Dear Clients, Prospective Clients, Business Partners, and Colleagues:

As a country, we have all endured one of the most tumultuous years in economic history. The signs and warnings of late 2008 predetermined the challenges every company would face during the 12 months of 2009. If we treated employees with a family caring attitude, managed with clear vision, built a solid business plan and adjusted to rapid changes, better companies would emerge as a result. We are grateful to the clients, partners and vendors that Union Leasing worked with and for in 2009. Our best year ever.

It is the support and business of those above that helped us focus even more intensely on listening to client needs, strategizing with partner experts when change occurred and delivering beyond what clients expect.

Our company and employees will begin 2010 with tremendous momentum and a great feeling of satisfaction that we are providing the best service, products, experience and stability in the fleet management industry. We will soon be announcing a new name and dramatic new changes in our Client Portal. "My FleetLink" will showcase dashboard reports, vehicle pricing, new fleet data, web enhancements and more. We expanded our offices in 2009, increased our maintenance call center staff and added specialists in technology that listen to clients needs for new reports and information.

Union's parent, Chicago Freight Car Leasing (CFCL), a 4th generation family business celebrating their 80th anniversary, continues its commitment to Union and their umbrella of companies. This year we celebrated our 20th year of ownership by CFCL.

The employees of Union Leasing thank you again for being part of our family's success. It is with optimism and excitement that we look forward to building on these relationships in 2010.

Thank you and Happy Holidays to you and your Family.

Sincerely,

Kent Boskovich

President





FORD, SUBARU, VW AT TOP OF SAFETY LIST

The Insurance Institute for Highway Safety (IIHS) awarded its “2010 top safety picks” on Wednesday, November 18th. This year’s list of top safety picks by the insurance industry seems to be missing quite a few familiar faces. One of the most notable being the absence of Toyota and a shorter list compared to 94 winners in 2009. The reason for the shorter list? Higher requirements for roof strength.

Top Award Winners

Ford Motor Co. and its Volvo unit received the most awards with six, followed by five awards each for Japanese automaker Subaru and German automaker Volkswagen AG and its Audi group.

Chrysler Group LLC received four awards, followed by two each for Honda Motor Co. and General Motors Co.

BMW AG, Mazda Motor Corp. and Mitsubishi Motor Corp. were also left out in the cold with Toyota Motor Corp.

Model Recipients

Ford winners included the passenger cars Taurus, Lincoln MKS, Volvo S80 and C30, and XC60 & XC90 in the SUV category.

Subaru recorded winners with the Legacy, Outback, and Impreza cars, as well as the Tribeca and Forester SUVs. Subaru was also the only automaker with an IIHS winner in all four vehicles classes in which it competes.

Volkswagen scored with the 4-door version of the Jetta, Passat and Golf, the Audi A3 and the Volkswagen Tiguan.

Chrysler’s award winners are the Sebring and Dodge Avenger sedans with optional electronic stability control, the Dodge Journey midsize SUV, and Jeep Patriot with optional side thorax air bags.

GM was recognized for the Buick Lacrosse and Chevy Malibu.

Honda won for the 4-door versions of the Civic with optional electronic stability control and the Element.

Other winners include the Nissan Cube, the Kia Soul, and the Mercedes C Class.

Selected winners are chosen for best protecting motorists in front, side, and rear crash tests based on the Institute evaluations during the year. The vehicles are required to have ESC (Electronic Stability Control) in order to qualify, and also need to receive its highest score in roof strength evaluations.

Information extracted from the Associated Press Article on MSNBC.com 11/18/2009



FORD'S NEW POLICE CRUISER

Ford: New Police Vehicle to replace Crown Vic

Ford Motor Co announced Friday, November 13th that they plan to sell a new police cruiser vehicle to replace its Crown Victoria Police Interceptor upon the phase out of the sedan in 2011.

The new vehicle is promised to be more fuel efficient and offer a lower ownership cost to municipalities than the existing Crown Vic.

Long a staple at police departments around the country, the Crown Victoria has been favored for its durability. Annually Ford sells approximately 45,000 police vehicles which equates to about 75% of all police vehicles sold in the US.

Working with a police advisory board to help develop the new vehicle, the company plans to unveil full specifications in the first quarter of next year.

The new interceptor will be offered without interruption when the Crown Vic is discontinued.



1983 Ford LTD Crown Victoria



1977 Ford Police Interceptor



1998 Ford Crown Victoria Police Interceptor



2010 Ford Crown Victoria



SHARING THE ROAD WITH TRUCKERS

'Tis the season of sharing... and holiday traffic. Don't forget to share the road with your fellow drivers and truckers! Here are some tips for sharing the road:

- Trucks have large blind spots, called No Zones, behind or on their sides. If you are driving behind a truck and cannot see the rearview mirror of the vehicle in front of you, the driver of the large vehicle cannot see you. Do not drive in the blind spot unless absolutely necessary.
- Trucks require a longer stopping distance. Do not enter the roadway in front of a large vehicle. When passing a truck, do not pull back in front of it until you can see its headlights in your inside rearview mirror. Do not make sudden stops in front of large vehicles.
- Large trucks cannot turn to the right without first swinging to the left, or to the left without swinging to the right. Never pull into an open space beside a large vehicle if the driver has signaled a turn.
- An oncoming truck can create jolting air turbulence. Hold the steering wheel tightly and be ready to make any steering corrections needed.
- On mountain roads or downgrades, watch for fast-approaching trucks. If one seems out of control or unable to slow down, get out of the way.
- On long downgrades, there are sometimes special "escape" or "runaway" ramps for trucks. These ramps are for use only by large vehicles that are out of control or cannot stop because of brake failure. Never stop or park in the vicinity of these ramps.
- When stopped behind a truck on an upgrade, stay to the left of your lane where the driver can see you. Allow extra space between you and the truck in case the truck drifts backwards slightly.
- Avoid driving in the right lane in the vicinity of truck weigh stations where slow-moving trucks will be attempting to re-enter faster-moving traffic. You will reduce the possibility of rear-ending or being re-ended by a large vehicle.
- Avoid driving near vehicles carrying hazardous materials. These vehicles will be clearly marked with the type of hazardous materials they are transporting. Vehicles carrying hazardous materials must stop at all railroad crossings. Be prepared.



From the Kentucky Driver Manual



GREEN TIP OF THE MONTH



Mind if Shaggy slobbers on your blanket?

The Bite:

Not if you were getting rid of it anyway, right? Take used items such as towels or Granny's fur coat to a nearby animal shelter, where cats, dogs, rabbits, and other animals can use them as bedding. You save landfill space and get closer to losing your buzz-kill reputation.

The Benefits:

Fur-getting guilt over trash. Tattered towels might otherwise end up in the landfill.

Sheltering shelters from the financial crisis. Donating will help free up needed funds for other uses, such as health care.



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