



UNION
LEASING

DECEMBER 2008

NEWS AT A GLANCE

- **UNION MAKING A DIFFERENCE**
- **2008 OPERATING COSTS**
- **PARKING VIOLATIONS AND AMNESTY PROGRAMS**
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Perhaps now, more so than ever, the holiday season reminds us of giving... not just to our friends & families... but to those less fortunate. While you know the members of the Union Family because of their positions here, we would like to take this chance to recognize some of the organizations and charities our employees contribute to and recognize their "positions held" within those:

Organizations

Habitat for Humanity, Salvation Army, Cookeville Homeless Mission, Save the Children, Southern Baptist Mission Outreach, Anti-Cruelty Society, World Wild Life Foundation, Marklund Children's Home, Inner Change Freedom Initiative, Local Food Pantries, Poplar Grove Baptist Church, Autism Speaks, Lambda Chi Alpha Alumni, Peebles District Volunteer Fire Company, IL Gay Rodeo Association, Christ the King Community Youth Organization, Chicago AIDS Foundation, Ewald Foster Care Foundation - Roswell, North Fulton Charities, Relay for Life, Dodson Youth Building – Roswell United Methodist Church, Local Little League Teams, Children's Memorial Hospital



Positions Held

Home Builder, Walker, Fund Raiser, Team Member, Mission Committee Member, Sunday School Teacher, Holiday Bell Ringer, Alpha Group Leader, Vice President, Foster Parent, Bike Assembler, Treasurer, Firefighter Captain, Coach, Canned Good Collector, Runner, Volunteer, Donation Collector, Chaperone, Webmaster



Thank you for making a difference!! For further information on any of the organizations and involvements mentioned here, or to introduce us to ones that are particularly near & dear to your heart, please feel free to contact us.

Happy Holidays from every one at Union

2008 OPERATING COSTS

Intermediate Cars
Sampled from: 183,048

	< 24,000 Miles		24,001-48,000 Miles		48,001-480,000 Miles	
	Cents per Mile	Dollars per Month	Cents per Mile	Dollars per Month	Cents Per Mile	Dollars per Month
Gasoline	0.1312	\$243.06	0.1372	\$249.16	0.1324	\$280.19
Oil	0.0050	\$5.08	0.0051	\$5.14	0.0053	\$5.87
Tires	0.0052	\$8.23	0.0078	\$14.33	0.0106	\$20.01
Maintenance/Repair	0.0130	\$13.28	0.0184	\$37.84	0.0300	\$56.48
Warranty Recovery	(0.0004)	(\$0.85)	(0.0006)	(\$1.59)	(0.0008)	(\$1.84)
Total Operating Costs	0.1540	\$268.80	0.1679	\$304.88	0.1775	\$360.71

Sport / Utility Vehicles
Sampled from: 121,434

	< 24,000 Miles		24,001-48,000 Miles		48,001-480,000 Miles	
	Cents per Mile	Dollars per Month	Cents per Mile	Dollars per Month	Cents Per Mile	Dollars per Month
Gasoline	0.1720	\$293.43	0.1647	\$304.24	0.1544	\$288.04
Oil	0.0030	\$6.40	0.0045	\$7.06	0.0056	\$8.51
Tires	0.0050	\$7.57	0.0102	\$19.00	0.0117	\$24.18
Maintenance/Repair	0.1063	\$16.79	0.0296	\$37.05	0.0336	\$63.46
Warranty Recovery	(0.0001)	(\$0.40)	(0.0006)	(\$2.53)	(0.0010)	(\$3.24)
Total Operating Costs	0.1962	\$323.79	0.2084	\$364.82	0.2043	\$380.95

Minivans
Sampled from: 98,873

	< 24,000 Miles		24,001-48,000 Miles		48,001-480,000 Miles	
	Cents per Mile	Dollars per Month	Cents per Mile	Dollars per Month	Cents Per Mile	Dollars per Month
Gasoline	0.1704	\$390.40	0.1567	\$377.93	0.1472	\$373.23
Oil	0.0048	\$4.79	0.0050	\$5.09	0.0043	\$5.95
Tires	0.0045	\$8.90	0.0071	\$12.30	0.0086	\$16.49
Maintenance/Repair	0.0205	\$24.41	0.0251	\$42.43	0.0331	\$71.63
Warranty Recovery	(0.0003)	(\$0.06)	(0.0008)	(\$3.51)	(0.0011)	(\$2.32)
Total Operating Costs	0.1999	\$428.44	0.1931	\$434.24	0.1921	\$464.98



PARKING VIOLATIONS AND AMNESTY PROGRAMS

As cities and counties are attempting to shore up their budgets and falling revenue they are increasing the fines for parking tickets, toll violations, as well as Red Light violations. Some of these fines can add up to extremely hefty bills, as a result some municipalities and government agencies offer amnesty programs occasionally, for example the City of Chicago did an amnesty program to allow those breaks on some of their fines as well as the hope of re-couping approximately 4.2 million out of the 40.1 million in fines on the books. This is a great time to remind your drives to obey all traffic laws, parking signs and not run red lights.

Amnesty offered for red-light, parking tickets

People with Chicago parking or red-light tickets who take advantage of an amnesty that began today could save money and avoid the possibility of getting "booted" next month.

Half of the penalty for late payments on the 3.5 million outstanding tickets issued before 2007 will be waived for those who pay under the amnesty that ends Feb. 14, city Revenue Department Director Bea Reyna-Hickey said today.

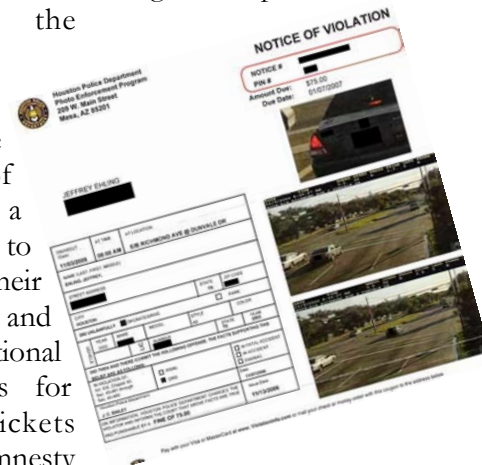
And people whose cars were sold or wrecked as a result of being booted won't have to come up with boot, tow and storage fees if they pay the tickets, she said, noting payment plans would be available to more people than before.

Those who pay after the amnesty ends also could be hit with a new fee, because the city will start passing along the cost of collection. That adds up to 22 percent, Reyna-Hickey said.

"This is an important opportunity for motorists to come into compliance," Mayor Richard Daley said in a statement. "The amnesty period allows motorists to

pay their tickets in full and get a 50 percent discount on the penalties.

"Motorists also have the opportunity of entering a payment plan to avoid having their vehicles booted and incurring additional collection costs for delinquent tickets after the amnesty expires."



At the end of the amnesty, the city would place the Denver Boot on vehicles with two or more year-old parking and red-light tickets. Currently, a vehicle most have three tickets, although they don't have to be a year old.

Daley's recently passed 2009 budget banks on collecting \$4.2 million in additional revenue by lowering the boot threshold to two tickets. Reyna-Hickey said the city is owed \$40.1 million on tickets not paid for more than a year.

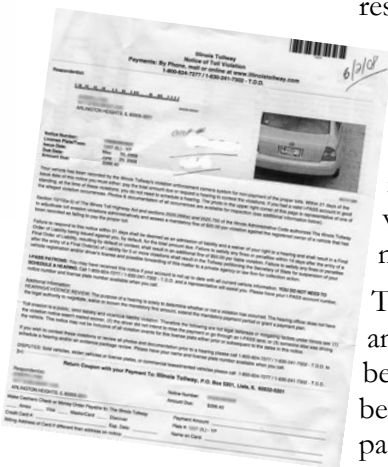
The city's last ticket amnesty was in 2002, Reyna-Hickey said. During the past 10 years, the number of tickets issued annually has dropped to about 2.6 million from 3.5 million, she said.

But revenue during that period rose to about \$182 million from \$68 million, she added.

As a reminder for all Union Leasing Customers who have Union Vehicles:

We will email the first notice of a ticket or violation received by our office to the Fleet Manager with in 24 hours of receipt. If we receive a 2nd notice, we will pay the second notice received by our office and add on an administrative fee in addition to the amount paid.

If you have any questions about the above policy please feel free to contact our License & Title Department at 847-330-6104.





AMERICAN AUTO MAKERS UPDATE

At Press Time, the Big Three Detroit automakers were still receiving reassurance from President George W. Bush that short-term government help for the industry is in the works and could come soon. Regardless of what happens, the fleet industry will be affected in 2009 and Union Leasing will be taking steps to make sure our clients are up-to-date on all information in a comprehensive and detailed way. Here are some of the ways that Union can help you stay informed on any challenges with production and manufacturing:

- Coming Soon: Check our website under production/multi-manufacturer news at www.unionleasing.com for the latest production news, plant closings, transport delays or Hot News in general.
- Utilize your Client Service Representative or Regional Sales Manager for updates and changes. We work closely with the manufacturers and their zone representatives on a daily basis.
- Look ahead to make sure you know your vehicle replacement cycling for the year in advance.
- Now that budgets for 2009 are in place, ask your management team if there are plans for growth, acquisition or new business coming in that may require new vehicles or those purchased from dealer stock.

EVER SHOPPED IN YOUR BIRTHDAY SUIT?

We have, and so can you. This year, look for gifts online to save major retail store shopping-related energy (and major cash, thanks to our today-only exclusive online deals). Just keep a scarf handy in case it gets drafty.

WINTER EMERGENCY SUPPLIES FOR VEHICLES

You can survive emergency situations that leave you without communication, heat, food and water by keeping supplies in your car.

Communication, illumination and attracting attention:

Cell phone and charger to plug into your car's cigarette lighter, Bright strip of cloth to attach to the antenna, Flashlight with fresh and extra batteries, Emergency flares and matches or triangular hazard reflectors, Candles

Staying warm:

Blankets or sleeping bags, Warm clothes, gloves, cap and rubber boots, rain gear, Extra newspapers for insulation

Staying healthy and alert:

Drinking water, High calorie, non-perishable food (canned fruit or nuts) and a non-electric can opener, Medication, First aid kit with pocket knife, Plastic bags (for sanitation), Cards, Games,

Puzzles, Roll of paper towels

Working in ice and snow:

Ice scraper, De-icer to defrost locks, Small shovel, Sand or strips of carpet

Car supplies:

Jumper cables, Snow chains
Extra quarts of oil,
Gallon of a coolant,
Gallon of windshield wiper cleaner, Extra fan belts, Extra spark plugs

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References: Des Moines University: Snow Advisory for Vehicle Road Travel and FEMA Fact Sheet: Winter Driving



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